



**2026 Showmen's Guild  
Think Tank  
Monday 12th January 2026 - Yatala**

|                   |   |                                    |
|-------------------|---|------------------------------------|
| 9:00am - 9:30am   | <b>REGISTRATION</b>   | <b>TIME WITH SHOW ENTERTAINERS</b> |
| 10:00am - 10:10am | Welcome and Opening   |                                    |
| 10:10am - 10:30am | <p style="text-align: center;">PRESIDENT'S WELCOME</p> <ul style="list-style-type: none"> <li>• Aaron Pink – Showmen's Guild</li> <li>• Jody Nelson-Gleeson – Ag Shows NSW</li> <li>• David Wilson – QLD Ag Shows</li> </ul>      |                                    |
| 10:30am - 11:00am | <p style="text-align: center;">Mastering Show Society Finances: The Treasurer's Role, Financial Management, and Legal Compliance</p> <p style="text-align: center;">Denis Cahill<br/>Gillow &amp; Teese Chartered Accountants</p> |                                    |
| 11:00am - 11:30am | <p style="text-align: center;">Insurance Update: Understanding Changes and Ensuring Coverage</p> <p style="text-align: center;">Bronia Henty-Smith - Gallagher</p>  |                                    |
| 11:30am - 12:00pm | <p style="text-align: center;">Entertainment on Budget</p> <p style="text-align: center;">Tony Laffan<br/>Head of Entertainment &amp; Education RNA</p>   |                                    |
| 12:00pm - 1:00pm  | <b>LUNCH</b>  |                                    |
| 1:00pm - 1:30pm   | <p style="text-align: center;">Navigating Communication with the Showmen's Guild:<br/>Identifying Your Delegate and Building a Successful Sideshow</p> <p style="text-align: center;">Aaron Pink<br/>Chris Hennessy</p>           |                                    |
| 1:30pm - 2:00pm   | <p style="text-align: center;">What is a Strategic Plan, and why is it important</p> <p style="text-align: center;">Ellie O'Hara<br/>Sustainable Innovation Co</p>  |                                    |
| 2:00pm - 2:30pm   | <p style="text-align: center;">Oztix Events &amp; Ticketing</p> <p style="text-align: center;">Kristen Goldup</p>   |                                    |
| 2:30pm - 3:00pm   | <p style="text-align: center;">Governance Essentials for Shows</p> <p style="text-align: center;">Jody Nelson-Gleeson<br/>Nicky Seeto<br/>Ag Shows NSW</p>  |                                    |
| 3:00pm            | <b>CONCLUSION - Aaron Pink</b>  |                                    |

\* Please Note: Speakers Subject to Change \*